



Partnership Arrangements | Swing Remix 2018

Partners: Paolo Pasta Lanna & Spencer Weisbond

Clarification: For the purpose of clarity this document details the jobs that will be necessary and how the workloads will be delegated and compensated.

TRUE COST LIST (EACH DANCE PARTY):

\$1,850 RENTAL JCC FEE (includes Sound, Lighting, Security)

\$0,800 BAND (average rate)

\$0,050 DEEJAY

\$0,000 INSURANCE (Provided by Jumpin Entertainment Inc.) This will not longer be deducted because it is only protecting Jumpin Entertainment Inc.

\$0,075 ONLINE TICKETING & ACCOUNTING set up and maintenance per event and accounting of the night (Set by Jumpin Entertainment Inc. via Event Brite)

\$0,200 PAID STAFF for DOOR two staffers at all times from 6pm – 11pm

\$0,050 VOLUNTEER STAFF minimum 6 volunteers per event (Joy is paid \$50)

\$0,100 GRAPHIC DESIGN print and web graphics (Provided by StudioPaolo)

\$0,100 PRINTING Postcards (2,500 quantity) based on \$200 cost / 2 events per postcard

\$0,075* **MARKETING** weekly or bi-monthly newsletters, facebook invites and posts, distribution of postcards, other tactics/methods for spreading the word (Provided by Jumpin Entertainment Inc.)

*Marketing - If we don't receive 200 paying customers, fee not deducted.

\$0,000 ON SITE WORK both partners will be present during majority of dance party providing event set up, break down, general trouble shooting. If a partner is unable to attend, he is to get a sub to cover the duties normally provided.

\$3,300 TOTAL (estimated cost per event)

Note: A New Website that gives all parties and staff access is highly recommended moving forward. Can be arranged this summer after two events have passed to sense the viability of new arrangement. To be discussed/arranged Summer 2018

COST REQUIREMENTS

All listed costs will be deducted from each dance party before any split between partners takes place. The costs that are itemized in this "TRUE COST" list are to be deducted from the revenue of ticket sales to be distributed as detailed. In the event of a LOSS, these fees will still be due and must be paid by the partners of Swing Remix.

This agreement prevents the need for end of the year invoicing for marketing, web & design fees shared within partnership. Thus, no year ending charges will be needed moving forward.

DETAILS FOR ACCOUNTING & TRANSACTIONS



Jumpin Entertainment INC. is being hired by the partnership of Swing Remix to handle the following operations.

- Will be the official business that will collect revenue and distribute all required payments.
- Will be responsible for the completion, filing and disbursement of 1099's for any and all parties, as required by all related government authorities.
- Will be responsible for ONLINE TICKETING and ACCOUNTING – Itemized Paperwork and corresponding receipts will be made available for both partners to review at the end of each event.
- Will handle all required payouts and will be responsible for the safeguarding of all undistributed receipts

Running of Swing Remix

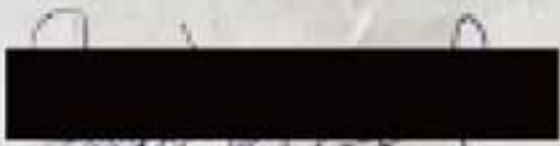
The Swing Remix Dance Parties will continue to be arranged and programmed jointly using the same formula that has worked in the past as described here. Opening Doors at 6:15pm; Providing two workshops per event (6:30pm & 7:30pm); Workshops and performances provided by a rotating collective of popular talents, Live music at each event, Showcasing vintage video clips on screen, Providing a Vintage market, Ending at 12:45pm.

OWNERSHIP of SWINGREMIX.com

The ownership of the website will continue to be a 50/50 share. Actual costs (as presented in the "TRUE COSTS" List) must be deducted and paid out to Jumpin Entertainment INC prior to a final division of the remaining revenue.

UNDERSTANDING of FREEDOMS

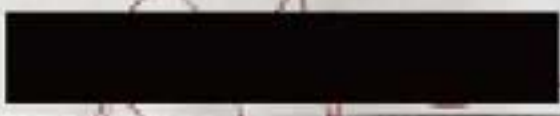
Both Spencer and Paolo are free to host their own dance events independent of Swing Remix if they choose, provided the designated event is held outside of Manhattan. There are no restrictions placed on either partner regarding the hosting of their own individual parties/workshops/dances independently, provided that any association with the name Swing Remix, or the other partner is not used, either in advance promotions or at the event.



Spencer Weisbond

1/30/2018

(Date)



Paolo Pasta Lanna, Owner
Jumpin Entertainment Inc

1/30/18

(Date)